Varazdin Development and Entrepreneurship Agency and University North in cooperation with GOVCOPP - University of Aveiro, Portugal Faculty of Management University of Warsaw Faculty of Law, Economics and Social Sciences Sale - Mohammed V University in Rabat ENCGT - Ecole Nationale de Commerce et de Gestion de Tanger - Abdelmalek Essaadi University Medimurje University of Applied Sciences in Cakovec



Economic and Social Development

108th International Scientific Conference on Economic and Social Development – "Financial Literacy for Economic and Social Development"

Book of Abstracts

Editors: Humberto Ribeiro, Daniel Tomic, Igor Klopotan



Aveiro, 21-22 March, 2024

Varazdin Development and Entrepreneurship Agency and University North in cooperation with GOVCOPP - University of Aveiro, Portugal Faculty of Management University of Warsaw Faculty of Law, Economics and Social Sciences Sale - Mohammed V University in Rabat ENCGT - Ecole Nationale de Commerce et de Gestion de Tanger - Abdelmalek Essaadi University Medimurje University of Applied Sciences in Cakovec

> Editors: Humberto Ribeiro, Univeristy of Aveiro, Portugal Daniel Tomic, Juraj Dobrila University of Pula, Croatia Igor Klopotan, Medimurje University of Applied Sciences in Cakovec, Croatia

Economic and Social Development

108th International Scientific Conference on Economic and Social Development – "Financial Literacy for Economic and Social Development"

Book of Abstracts









Title Economic and Social Development (Book of Abstracts), 108th International Scientific Conference on Economic and Social Development - "Financial Literacy for Economic and Social Development"

Editors Humberto Ribeiro, Daniel Tomic, Igor Klopotan

Scientific Committee / Programski Odbor - Marijan Cingula (President), University of Zagreb, Croatia; Humberto Nuno Rito Ribeiro (Vice-President), University of Aveiro, Portugal; Sannur Aliyev, Azerbaijan State University of Economics, Azerbaijan; Sandra Raquel Pinto Alves, Polytechnic of Leiria, Portugal; Ayuba A. Aminu, University of Maiduguri, Nigeria; Marlene Paula Castro Amorim, University of Aveiro, Portugal; Anona Armstrong, Victoria University, Australia; Gouri Sankar Bandyopadhyay, The University of Burdwan, India; Haimanti Banerji, Indian Institute of Technology, India; Victor Beker, University of Buenos Aires, Argentina; Asmae Benthami, Mohammed V University, Morocco; Alla Bobyleva, The Lomonosov Moscow State University, Russia; Leonid K. Bobrov, State University of Economics and Management, Russian Federation; Rado Bohinc, University of Ljubljana, Slovenia; Elisabeth de Jesus Oliveira Brito, University of Aveiro, Portugal; Adnan Celik, Selcuk University, Turkey; Angelo Maia Cister, Federal University of Rio de Janeiro, Brasil; Luis Miguel Serra Coelho, University of Algarve, Portugal; Stella Regina Reis da Costa, Universidade Federal Fluminense, Brasil; Ana Alexandra Vilela Marta Rio Costa, University of Tras-Os-Montes and Alto Douro, Portugal; Antonio Augusto Costa, Lusofona University, Portugal; Marco Andre da Silva Costa, University of Aveiro, Portugal; Mirela Cristea, University of Craiova, Romania; Taoufik Daghri, Mohammed V University, Morocco; Oguz Demir, Istanbul Commerce University, Turkey; T.S. Devaraja, University of Mysore, India; Marta Alexandra da Costa Ferreira Dias, University of Aveiro, Portugal; Onur Dogan, Dokuz Eylul University, Turkey; Darko Dukic, University of Osijek, Croatia; Gordana Dukic, University of Osijek, Croatia; Alba Dumi, Vlora University, Albania; Paula Odete Fernandes, Polytechnic of Braganca, Portugal; Maria Alexandra Soares Fontes, Polytechnic of Viana do Castelo, Portugal; Galina Pavlovna Gagarinskaya, Samara State University, Russia; Mirjana Gligoric, Faculty of Economics - Belgrade University, Serbia; Mustafa Goktug Kaya, KTO Karatay University, Turkey; Mehmet Emre Gorgulu, Afyon Kocatepe University, Turkey; Klodiana Gorica, University of Tirana, Albania; Aleksandra Grobelna, Gdynia Maritime University, Poland; Liudmila Guzikova, Peter the Great Saint-Petersburg Polytechnic University, Russia; Anica Hunjet, University North, Croatia; Khalid Hammes, Mohammed V University, Morocco; Oxana Ivanova, Ulyanovsk State University, Russian Federation; Irena Jankovic, Faculty of Economics, Belgrade University, Serbia; Myrl Jones, Radford University, USA; Hacer Simay Karaalp, Pamukkale University, Turkey; Dafna Kariv, The College of Management Academic Studies, Israel; Alica Grilec, Higher Colleges of Technology - Al Fujairah, UAE; Hilal Yildirir Keser, Uludag University, Turkey; Sophia Khalimova, Institute of Economics and Industrial Engineering of Siberian Branch of Russian Academy of Science, Russian Federation; Marina Klacmer Calopa, University of Zagreb, Croatia; Igor Klopotan, Medimurje University of Applied Sciences in Cakovec, Croatia; Vladimir Kovsca, University of Zagreb, Croatia; Goran Kozina, University North, Croatia; Dzenan Kulovic, University of Zenica, Bosnia and Herzegovina; Petar Kurecic, University North, Croatia; Joanna Kurowska-Pysz, WSB University, Poland; Eduardo Manuel de Almeida Leite, University of Madeira, Portugal; Maria Raquel Lucas, University of Evora, Portugal; Robert Lewis, Les Roches Gruyere University of Applied Sciences, Switzerland; Ladislav Lukas, Univ. of West Bohemia, Faculty of Economics, Czech Republic; Mustapha Machrafi, Mohammed V University, Morocco; Mara Teresa da Silva Madaleno, University of Aveiro, Portugal; Liliane Cristina Segura Mackenzie, Presbyterian University, Brasil; Daniel Margaca Magueta, University of Aveiro, Portugal; Joao Jose Lourenco Marques, University of Aveiro, Portugal; Pascal Marty, University of La Rochelle, France; Vaidotas Matutis, Vilnius University, Lithuania; Marcelo Jasmim Meirino, Universidade Federal Fluminense, Brasil: Carlos Alberto da Silva Menezes, University of Minho, Portugal: Daniel Francois Mever, North West University, South Africa; Marin Milkovic, University North, Croatia; Raquel Filipa do Amaral Chambre de Meneses Soares Bastos Moutinho, University of Porto, Portugal; Abdelhamid Nechad, ENCGT- Abdelmalek Essaadi University, Morocco; Gratiela Georgiana Noja, West University of Timisoara, Romania; Zsuzsanna Novak, Corvinus University of Budapest, Hungary; Tomasz Ochinowski, University of Warsaw, Poland; Barbara Herceg Paksic, University of Osijek, Croatia; Vera Palea, Universita degli Studi di Torino, Italy; Dusko Pavlovic, Libertas International University, Croatia; Jose Manuel Teixeira Pereira, Polytechnic Institute of Cavado and Ave, Portugal; Igor Pihir, University of Zagreb, Croatia; Dmitri Pletnev, Chelyabinsk State University, Russian Federation; Miroslaw Przygoda, University of Warsaw, Poland; Karlis Purmalis, University of Latvia, Latvia; Nicholas Recker, Metropolitan State University of Denver, USA; Kerry Redican, Virginia Tech, Blacksburg, USA; David Nunes Resende, University of Aveiro, Portugal; Douglas Rhein, Mahidol University International College, Thailand; Alcina Maria de Almeida Rodrigues Nunes, Polytechnic of Braganca, Portugal; Robert Rybnicek, University of Graz, Austria; Joao Carvalho Santos, Polytechnic of Leiria, Portugal; Amelia Cristina Ferreira da Silva, Polytechnic of Porto, Portugal; Ana Lorga da Silva, Lusofona University, Portugal; Aurea Sandra Toledo de Sousa, University of the Azores, Portugal; Joanna Stawska, University of Lodz, Poland; Elzbieta Szymanska, Bialystok University of Technology, Poland; Katarzyna Szymanska, The State Higher School of Vocational Education in Ciechanow, Poland; Damira Tkalec, Medimurje University of Applied Sciences in Cakovec, Croatia; Daniel Tomic, Faculty of Economics and Tourism "Dr. Mio Mirkovic, Juraj Dobrila University of Pula, Croatia; Ilaria Tutore, University of Naples Parthenope, Italy; Magda Sofia Valerio Monteiro, University of Aveiro, Portugal; Rui Jose Oliveira Vieira, IE Business School, Spain; Ilko Vrankic, University of Zagreb, Croatia; Stanislaw Walukiewicz, Białystok University of Technology, Poland; Thomas Will, Agnes Scott College, USA; Li Yongqiang, Victoria University, Australia; Peter Zabielskis, University of Macau, China; Silvija Zeman, Medimurje University of Applied Sciences in Cakovec, Croatia; Tao Zeng, Wilfrid Laurier University, Canada: Snezana Zivkovic, University of Nis, Serbia,

Review Committee / Recenzentski Odbor
Marina Klacmer Calopa (President); Humberto Nuno Rito Ribeiro (Vice-President); Ana Aleksic; Mariza Almeida; Jorge Alves; Ayuba Aminu; Marlene Paula Castro Amorim; Mihovil Andjelinovic; Josip Arneric; Lidija Bagaric; Tomislav Bakovic; Adelina Baptista; Sanja Blazevic; Leonid Bobrov; Ruzica Brecic; Sonja Brlecic Valcic; Anita Ceh Casni; Iryna Chernysh; Angelo Maia Cister; Antonio Augusto Costa; Stella Regina Reis da Costa; Marco Andre da Silva Costa; Mirela Cristea; Oguz Demir; Marta Alexandra da Costa Ferreira Dias; Joana Maria Costa Martins das Dores; Stjepan Dvorski; Robert Fabac; Ivica Filipovic; Maria Alexandra Soares Fontes; Sinisa Franjic; Henrique Formigoni; Fran Galetic; Mirjana Gligoric; Tomislav Globan; Anita Goltnik Urnaut; Maria Jose Angelico Goncalves; Tomislav Herceg; Irena Jankovic; Emina Jerkovic; Dafna Kariv; Oliver Kesar; Hilal Yildirir Keser; Martina Dragija Kostic; Tatjana Kovac; Vladimir Kovsca; Eduardo Manuel de Almeida Leite; Jose Carlos Lopes; Vladimir Fernandes Macie]; Mara Teresa da Silva Madaleno; Katarina Marosevic; Vaidotas Matutis; Marcelo Jasmim Meirino; Joao Jose Lourenco Marques; Marjana Merkac Skok; Daniel Francois Meyer; Natanya Meyer; Josip Mikulic; Ljubica Milanovic Glavan; Albertina Paula Moreira Monteiro; Raquel Filipa do Amaral Chambre de Meneses Soares Bastos Moutinho; Guenter Mueller; Ivana Nacinovic Braje; Zlatko Nedelko; Gratiela Georgiaan Noja; Zsuzsanna Novak; Alcina Maria de Almeida Rodrigues Nunes; Alka Obadic; Claudia Ogrean; Jose Manuel Teixeira Pereira; Igor Pihir; Sandra Raquel Pinto Alves; Najla Podrug; Vojko Potocan; Dinko Primorac; Zeljka Primorac; Augusto Raupp; Nuno Manuel Rosa Dos Reis; David Nunes Resende; Sanda Renko; Humberto Ribeiro; Vlasta Roska; Souhaila Said; Ana Paula Martins da Silva; Armando Javier Sanchez Diaz; Joao Carvalho Santos; Tomislav Sekur; Ana Lorga da Silva; Branca Santos de Silva; Armela Cristina Ferreira da Silva; Lorena Skuflic; Mirko Smoljic; Petar Soric; Mario Spremic; Matjaz Stor; Tomasz S

Organizing Committee / Organizacijski Odbor ■ Humberto Nuno Rito Ribeiro (President); Domagoj Cingula (Vice-President); Djani Bunja; Marina Klacmer Calopa; Stella Regina Reis da Costa; Spomenko Kesina; Erlino Koscak; Ivana Miklosevic; Tomasz Ochinowski; Miroslaw Przygoda; Sandra Raquel Pinto Alves; Michael Stefulj; Rebeka Danijela Vlahov; Sime Vucetic; Marlene Paula Castro Amorim; Maria Cristina Goncalves Guardado; Mara Teresa da Silva Madaleno; David Nunes Resende; Marco Andre da Silva Costa; Marta Alexandra da Costa Ferreira Dias; Daniel Margaca Magueta; Joao Jose Lourenco Marques; Ana Lorga Silva; Catia Rosario; Magda Sofia Valerio Monteiro.

Publishing Editor Spomenko Kesina, Domagoj Cingula

Publisher Design Print Varazdin Development and Entrepreneurship Agency, Varazdin, Croatia / University North, Koprivnica, Croatia / GOVCOPP - University of Aveiro, Aveiro, Aveiro, Portugal / Faculty of Management University of Warsaw, Warsaw, Poland / Faculty of Law, Economics and Social Sciences Sale - Mohammed V University in Rabat, Morocco / ENCGT - Ecole Nationale de Commerce et de Gestion de Tanger - Abdelmalek Essaadi University, Tangier, Morocco / Medimurje University of Applied Sciences in Cakovec, Cakovec, Croatia

Printing ■ Online Edition

ISSN 1849-7543

The Book is open access and double-blind peer reviewed.

Our past Books are indexed and abstracted by ProQuest, EconBIZ, CPCI (Web of Science) and EconLit databases and available for download in a PDF format from the Economic and Social Development Conference website: http://www.esd-conference.com

© 2024 Varazdin Development and Entrepreneurship Agency, Varazdin, Croatia; University North, Koprivnica, Croatia; GOVCOPP - University of Aveiro, Aveiro, Portugal; Faculty of Management University of Warsaw, Warsaw, Poland; Faculty of Law, Economics and Social Sciences Sale - Mohammed V University in Rabat, Morocco; ENCGT - Ecole Nationale de Commerce et de Gestion de Tanger - Abdelmalek Essaadi University, Tangier, Morocco; Medimurje University of Applied Sciences in Cakovec, Croatia. All rights reserved. Authors are responsible for the linguistic and technical accuracy of their contributions. Authors keep their copyrights for further publishing.

CONTENTS

MANAGEMENT IN THE FUNCTION OF MANAGING HUMAN RESOURCES IN ORDERTO ACHIEVE BUSINESS EXCELLENCELorena Posavec, Dijana Vukovic, Petar Kurecic
UNDERSTANDING FINANCIAL STABILITY IN THE EUROZONE: IS CROATIA FOLLOWING THE PIGS COUNTRIES' TRAJECTORY?
THE SIGNIFICANCE OF SOCIAL ENTERPRISES IN EMPLOYMENT OF VULNERABLE GROUPS IN THE EUROPEAN UNION
CRYPTO ASSETS: THE EMERGING TRENDS IN CROATIA
CONSUMER PSYCHOLOGY AS A FUNDAMENTAL ELEMENT OF BEHAVIORAL MARKETING STRATEGY
HUMAN RESOURCE MANAGEMENT PRACTICES IN AND AFTER COVID 19 PANDEMIC
4 Ivona Vrdoljak Raguz
ARTIFICIAL INTELLIGENCE IN THE CRIMINAL JUSTICE SYSTEM WITH EMPHASISE THE SITUATION IN THE REPUBLIC OF CROATIA
DIGITAL OPTIMIZATION: CORE CONCEPT OF DIGITAL TRANSFORMATION
THE DEGREE OF CONCENTRATION IN FOOD RETAILING - A COMPARISONBETWEEN SEVERAL EU COUNTRIES
FROM VOLUNTEERING TO LABOR MARKET: EXPERIENCES OF YOUTH IN THE CITY OF SPLIT
Renata Relja, Karmen Svalina, Tea Gutovic
THE ROLE OF CRITICAL MINERAL RAW MATERIALS IN ACHIEVING THE EUROPEAN GREEN PLAN: PERSPECTIVE OF THE REPUBLIC OF CROATIA
APPLICATION OF THE BPM-BES TOOL TO MEASURE THE MATURITY LEVEL OF
9 Rodrigo Tenorio Lopes de Souza, Stella Regina Reis da Costa

ESG CULTURE AND MENTAL HEALTH IN ORGANIZATIONS: A LITERATURE REVIEW 10 Djynnana de Azevedo Avena, Stella Regina Reis da Costa, David Nunes Resende

SUPPORT FOR CORPORATE ENTREPRENEURSHIP THROUGH EXTERNAL AGENTS
OF CHANGE
Maria Vacilaka Andrian Stoukov

Maria Vasilska, Andrian Stoykov

EU ENERGY EFFICIENCY POLICY FOR SMES WITH THE EXAMPLE OF CROATIA... 11 Ivana Rogulj, Ljerka Cerovic

YOUTH IS AN ASSET FOR THE WORLD OF ENTREPRENEURSHIP IN MOROCCO...... 14 Alaiadi Yassine, Nassimi Abdelhakim

INTERNATIONAL STRATEGIES OF COMPANIES OPERATING IN BULGARIA 14 Yordanka Ivanova

DIGITAL PUBLIC LAW AND FUNDAMENTAL RIGHTS: RETHINKING CONSTITUTIONAL LAW IN THE ERA OF AI AND DIGITAL TRANSFORMATION....... 16 Kaoutar Rarhoui

CLIMATIC CAPITAL ASSET PRICING MODEL: A THEORETICAL PROPOSITION 18 Rao Ullas, Mathur Sunita

MANAGEMENT IN THE FUNCTION OF MANAGING HUMAN RESOURCES IN ORDER TO ACHIEVE BUSINESS EXCELLENCE

Lorena Posavec

University North, Jurja Križanića 31b, Varaždin, Croatia loposavec@unin.hr

Dijana Vukovic

University North, Jurja Križanića 31b, Varaždin, Croatia dvukovic@unin.hr

Petar Kurecic

University North, Jurja Križanića 31b, Varaždin, Croatia pkurecic@unin.hr

ABSTRACT

Management and human resources are the basis of the functioning of every company. The perception of the importance of human resources has changed throughout history, but today they are the most important factor of a company, putting material assets in second place. Human resource management is a process and a skill, and as a result, it can have multiple effects, both positive and negative. Quality strategies for assessing future manpower needs and procurement processes affect business. Human resource management mistakes affect business, employees, customers, stakeholders, that is, the entire internal and external system of the company. By implementing a quality system and quality management, companies have all the predispositions to achieve business excellence, which is reflected in all factors of the company, from employees, managers, owners and other stakeholders.

Keywords: management, human resources, human resources management, quality management, business excellence

UNDERSTANDING FINANCIAL STABILITY IN THE EUROZONE: IS CROATIA FOLLOWING THE PIGS COUNTRIES' TRAJECTORY?

Mihovil Andelinovic

University of Zagreb, Faculty of Economics and Business, Croatia mandelinovic@efzg.hr

Tomislav Petric

MGK-pack d.d., Croatia tomislav.petric@mgk-pack.com

ABSTRACT

This paper delves into the economic dynamics within the European Monetary Union (EMU) among its members, focusing on the period before and after 2008, particularly emphasizing Croatia's comparison with the 'PIGS' nations (Portugal, Italy, Greece, Spain) during their integration into the Eurozone. Utilizing Eurostat data, the analysis centers on the Macroeconomic Imbalance Procedure (MIP) indicators. Pre-crisis, certain countries displayed strengthened current account balances and increased external demand due to improved

competitiveness, while others faced deficits prompted by reduced nominal interest rates. Despite adhering to Stability and Growth Pact criteria, the PIGS nations accumulated considerable debts, leading to post-crisis reforms aimed at rectifying structural weaknesses. Croatia's entry into the Eurozone raises queries about parallels with the PIGS nations during their crises. Comparative analysis of current conditions, reforms, and MIP indicators reveals Croatia's unique situation with a positive current account balance pre-Eurozone entry. A comparison of 2009 and 2022 indicators portrays significant improvements in Croatia's current account balance and net international investments despite the pandemic. Concurrently, while public debt escalated, private debt declined. Financial sector liabilities expanded, yet the growth rate of labor costs decelerated. These findings suggest Croatia entered the Eurozone with fewer imbalances, aided by ongoing EU reforms seeking to fortify economies and enhance resilience against potential crises.

Keywords: Eurozone, macroeconomic imbalances, financial stability, Croatia, PIGS countries

THE SIGNIFICANCE OF SOCIAL ENTERPRISES IN EMPLOYMENT OF VULNERABLE GROUPS IN THE EUROPEAN UNION

Damir Sebo

Josip Juraj Strossmayer University of Osijek, The Academy of Arts and Culture in Osijek, Ulica Ktalja Petra Svačića 1F, 31000 Osijek, Republic of Croatia dsebo@aukos.hr

ABSTRACT

This scientific paper explores the relationship between the number of social enterprises per 100,000 inhabitants and the employment of individuals from vulnerable groups in European Union countries. Data analysis indicates diversity in the number of social enterprises per 100,000 inhabitants. A potential positive correlation between the prevalence of social enterprises and the employment of individuals from vulnerable groups has been identified, but this relationship remains complex and subject to the influence of various factors. Including the role of social enterprises at the intersection of sectors, the research contextualizes the results, emphasizing the need for a specialized approach in assessing their social impact. The entrepreneurial developmental stages of social enterprises in Europe contribute to understanding their ability to address social challenges, with a specific focus on differences between early-stage enterprises and well-established ones that can impact their contribution to the employment of individuals from vulnerable groups. The study highlights the dynamic and contextual dependence of the relationship between social enterprises and the employment of individuals from vulnerable groups. The analysis incorporates the intersection of sectors, entrepreneurial stages, and the context of the European Union, essential for a comprehensive understanding of the social contribution of social enterprises in Europe. This holistic approach provides a foundation for informed policy decisions and targeted interventions aimed at promoting positive social contributions of social enterprises across Europe.

Keywords: Social Enterprises, Employment, Vulnerable Populations, European Union

CRYPTO ASSETS: THE EMERGING TRENDS IN CROATIA

Vladimir Kovsca

University of Zagreb Faculty of Organization and informatics, Pavlinska 2, Varaždin, Croatia vladimir.kovsca@foi.unizg.hr

Zrinka Lackovic Vincek

University of Zagreb Faculty of Organization and informatics, Pavlinska 2, Varaždin, Croatia zlackovi@foi.unizg.hr

Suzana Keglevic Kozjak

University of Zagreb Faculty of organization and informatics Pavlinska 2, Varaždin, Croatia suzana.kozjak@foi.unizg.hr

ABSTRACT

Since the dot-com bubble, the potential of digitization has been evident, with technological advancements resolving issues surrounding financial transactions and documentation, thus globalizing investments. In today's digitally empowered era, where information is readily accessible, investments in various assets like stocks, digital currencies, property rights, copyrights, and art have gained popularity. At the same time, rapid technological advances continue to shape contemporary society and impact global economic processes. Digitization has led to the gradual integration of phenomena such as cryptocurrencies and non-fungible tokens (NFTs) into various societal aspects. Although cryptocurrencies trading takes advantage of the unique blockchain technology, ensuring the digital security is imperative. The emergence of NFTs, distinguished by their unique and irreplicable nature compared to traditional cryptocurrencies, has significantly boosted the popularity of digital assets. In the Republic of Croatia, both corporate entities and individuals are increasingly engaging with these emerging crypto assets, prompting a closer examination of readiness for adoption.

Keywords: blockchain, cryptocurrencies, investing, smart contracts, non-fungible tokens

CONSUMER PSYCHOLOGY AS A FUNDAMENTAL ELEMENT OF BEHAVIORAL MARKETING STRATEGY

Zeljka Zavisic

Effectus University of Applied Sciences, Croatia zzavisic@effectus.com.hr

ABSTRACT

The dynamic landscape of contemporary business demands a nuanced understanding of consumer behavior for the development and execution of effective marketing strategies. This paper explores the pivotal role of consumer psychology as a foundational element in crafting successful behavioral marketing strategies. By delving into the intricacies of how individuals make purchasing decisions, the study investigates the psychological factors that influence consumer choices and shape market trends. The paper begins by elucidating the key principles

of behavioral marketing and its relevance in the modern business environment. It then shifts focus to the interdisciplinary nature of consumer psychology, emphasizing its integration into the strategic framework of marketing. Through an analysis of psychological theories and empirical studies, the research underscores the impact of cognitive, emotional, and social factors on consumer decision-making processes. Furthermore, the paper examines practical applications of consumer psychology in shaping marketing campaigns, product positioning, and customer relationship management. In conclusion, the paper emphasizes the imperative for businesses to recognize consumer psychology as a fundamental element in the formulation of effective marketing strategies. By aligning marketing initiatives with the intricacies of human behavior, organizations can enhance customer engagement, foster brand loyalty, and achieve sustained success in today's competitive marketplace. This research contributes valuable insights to marketers, business practitioners, and scholars aiming to navigate the evolving landscape of behavioral marketing in the digital age.

Keywords: behavioral marketing, pscyhology, consumer, purchase

HUMAN RESOURCE MANAGEMENT PRACTICES IN AND AFTER COVID 19 PANDEMIC

Ivona Vrdoljak Raguz

Full Professor, University of Dubrovnik, Department of Economics and Business, Croatia ivona.vrdoljak@unidu.hr

ABSTRACT

The COVID-19 pandemic has caused global health and economic crisis and has reminded organizations about the importance of HRM practices in the times of crisis. HRM plays an important role for all types of organizations to manage employees to work effective with creativity and quality and to be highly productive to achieve organizational goals and to gain and maintain competitive advantage over competitors. This is the main reason why HRM was one of the most important management functions in times of COVID pandemic. The main goal of this paper is to present different practices of HRM in times of COVID 19 pandemic as well as in the time after COVID 19 pandemic through review of the recent literature. Also, different trends and challenges of HRM practices that COVID 19 pandemic reveals will be presented. Mentioned practices will be analysed and discussed. In the concluding remarks also, research limitations and directions for future research will be stated.

Keywords: Human resource management, crisis, post COVID 19 era

ARTIFICIAL INTELLIGENCE IN THE CRIMINAL JUSTICE SYSTEM WITH EMPHASISE THE SITUATION IN THE REPUBLIC OF CROATIA

Nevena Aljinovic

University Department of Forensic Sciences, University in Split, Ruđera Boškovića 33, 21000 Split, Croatia nevena.aljinovic@forenzika.unist.hr

ABSTRACT

The development of artificial intelligence (AI) fundamentally shook the deep-seated belief about intelligence as immanently human, and with its metamorphosis from a "concept" to a "technology," it affected (almost) all aspects of human interaction. Due to the wide range of its applications, along with the possibility to learn from its mistakes, upgrade its knowledge, and become "smarter," AI is truly a "tool" that promises revolutionary results. However, the incorporation of the AI into the criminal justice system through automated evidence analysis, predictive risk analysis, and process automation, can lead to the violation of fundamental human rights, such as the rights of defendants in criminal proceedings, especially the presumption of innocence and the right to a fair trial. If we add bias, discrimination, and nontransparency in decision-making based on AI, the potentially harmful extent of its application is straightforward. The paper explores different modalities of AI application, primarily in criminal procedure but also in the broader spectrum of criminal justice, from evidence analysis, predictive risk analysis, and process automation to judicial decision-making with a particular emphasis on the Croatian criminal justice system. The paper used a combination of descriptive analysis, literature research, and legal documents to conduct the study. By combining the methods above, it aims to get a complete picture of the current state, challenges, and possibilities of applying AI in the criminal justice system and to identify critical points that require harmonization with legal standards to ensure fairness, transparency, and protection of the defendant's fundamental rights in the criminal proceedings. This paper provides a basis for further research and consideration of how best to integrate AI into the criminal justice system while respecting legal and ethical principles.

Keywords: artificial intelligence, criminal justice, criminal proceedings, ethical principle, protection of human rights

DIGITAL OPTIMIZATION: CORE CONCEPT OF DIGITAL TRANSFORMATION

Josko Lozic University North, Croatia jlozic@unin.hr

Katerina Fotova Cikovic

University North, Croatia kcikovic@unin.hr

ABSTRACT

The aim of this paper is to analyse the importance of digital optimization in the process of digital transformation of organizations. Digital optimization and digital transformation are inseparable processes because digital optimization is the foundation of digital transformation. One of the goals of the digital transformation of the business system is to build a stable digital optimization of the system, which is the basis for creating competitive advantages. Digital optimization has a direct effect on reducing costs and increasing income, and without a digitally optimized system it is not possible to stabilize the existing business system. Digital transformation enables the development of a new business model and new forms of monetization of products and services, while at the same time a part of the business system remains in the existing structure of digital optimization, which still achieves the effects of a competitive advantage on the market. Digital optimization is the basis for the growth of income from services that are built as complementary additions to the basic product. The paper presents the development matrix and the relationship between digital transformation and digital optimization as equally important processes in the development of the organization. As an example of the development process of digital optimization, the global music industry, which has completely digitally transformed its business model, is cited. In addition, the examples of Netflix, The New York Times and Alibaba as global corporations that are in the continuous process of digital transformation and digital optimization of business processes are discussed. Keywords: digitization, digitalization, digital optimization, digital transformation, servitization

THE DEGREE OF CONCENTRATION IN FOOD RETAILING - A COMPARISON BETWEEN SEVERAL EU COUNTRIES

Katarina Jolic

Ex student of the Faculty of Economics and Business in Osijek, Croatia jolic.katarina@gmail.com

Drazen Cucic

Associate professor at Faculty of Economics and Business in Osijek, Croatia drazen.cucic@efos.hr

ABSTRACT

Trade is an economic activity in which legal and natural persons mediate between producers and consumers with the aim of organizing the market or facilitating the availability of products. The emergence of trade has also led to the emergence of concentration. As we will be dealing with the topic of concentration in trade in this paper, it is necessary to clarify what concentration in trade is. Concentration in retailing is the share of market control by a few retailers, i.e. the amount of market share controlled by individual retailers in a given market. The degree of concentration correlates with the level of market share, while the market structure indicates the (in)competitiveness of the observed market as a whole. There are several methods for measuring concentration in retail, and for the purposes of this paper we have used the concentration coefficient and the Herfindahl-Hirschman index. The aim of this paper is to analyze the degree of concentration for four EU countries (Croatia, Finland, the Netherlands and Germany) for the period from 2016 to 2021. Based on an analysis, the authors of the study have shown that Croatia and Germany have a moderate degree of concentration, while Finland and the Netherlands have a high degree of concentration; the calculation was based on the Herfindahl-Hirschman index. Using the concentration coefficient for CR5, it was shown that Finland and Croatia have a duopolistic market structure, while the Netherlands has a market structure dominated by one dominant firm and Germany has a triopolistic market structure. The author(s) used the following methods in this paper: descriptive research method, deductive research method, analytical method and compilation method. The author(s) used secondary data for the preparation of this paper.

Keywords: trade, food retail trade, concentration, market structure

FROM VOLUNTEERING TO LABOR MARKET: EXPERIENCES OF YOUTH IN THE CITY OF SPLIT

Renata Relja

Faculty of Humanities and Social Sciences, University of Split, Croatia rrelja@ffst.hr

Karmen Svalina

University of Split, Croatia

Tea Gutovic

Faculty of Humanities and Social Sciences, University of Split, Croatia tgutovic@ffst.hr

ABSTRACT

Youth unemployment rates as well as the first steps young people have to go through to find their place in the today's labor market have been a subject of much research. The main characteristics of volunteering are voluntarism, non-payment, solidarity and added social value through understanding and respect. Volunteering has a long tradition in Croatia, and it is mainly associated with the concept of unpaid and voluntary, work. The subject of this research is the relationship between volunteering and the labor market, i.e. how the experience of volunteering has helped people in the labor market and at work. The research was conducted in July and August 2023, using the qualitative method of a semi-structured interviews. The interviews included fifteen participants, employed young people aged 18-34, of different gender, education, and marital status. All participants stated that employers always respond positively to volunteering and that the skills they have acquired during volunteering help them in their current job.

Most of the participants believed that volunteering is not recognized in Croatia and that the state does not encourage its citizens to volunteer. The participants conclude that a formal system for recognizing the skills and competences acquired through volunteering is necessary. **Keywords:** Employment, Labor Market, Skills, Volunteering, Youth

THE ROLE OF CRITICAL MINERAL RAW MATERIALS IN ACHIEVING THE EUROPEAN GREEN PLAN: PERSPECTIVE OF THE REPUBLIC OF CROATIA

Melita Srpak

Varazdin County - Department of Physical Planning, Croatia melita.srpak@gmail.com

Darko Pavlovic

Polytechnic of Međimurje in Čakovec, Croatia darko.pavlovic@plinacro.hr

Igor Klopotan

Polytechnic of Međimurje in Čakovec, Croatia igor.klopotan@mev.hr

ABSTRACT

Mineral resources represent a key component of industrial development, possessing significant economic and utility value crucial for maintaining and improving the quality of life. The economic importance of certain mineral resources, such as energy minerals or metal ores, is well-documented and widely recognized in both professional and general public spheres. Given the current situation at the end of the 21st century, the challenge is to find effective strategies to prevent destructive changes caused by greenhouse gas emissions resulting from human activities. In this context, analyzing long-term trends in the use of geostrategic resources and mineral raw materials shows that the world is undergoing an inevitable transition - an energy transition. The purpose of this work is to present the fundamental transformation of the global energy and economic sectors based on this transition. The demand for specific mineral resources, metals, and minerals such as cobalt, lithium, magnesium, and aluminum, is growing rapidly. Digitalization, industry, and energy transition are transforming and increasing the demand for these raw materials. In this context, critical mineral resources and their circular use become increasingly important in the economy. Therefore, it is clear that the implementation of the European Green Deal strategy will not be possible without the use of critical raw materials. It is essential to note that less than 5% of the world's critical resources are extracted in the EU, while the EU's industry accounts for approximately 20% of the global consumption of these resources. The results of the analysis show that strengthening European supply of critical mineral resources is extremely important for the European Green Deal and the resilience of key industries. Thus, this fact underscores the need for further research and innovation in this area.

Keywords: critical mineral resources, economy, environment, EU Green Deal, energy transition

APPLICATION OF THE BPM-BES TOOL TO MEASURE THE MATURITY LEVEL OF ENERGY COMPANY

Rodrigo Tenorio Lopes de Souza

Universidade Federal Fluminense (UFF), Niterói, Brazil rtlsouza@gmail.com

Stella Regina Reis da Costa

GOVCOPP Universit of Aveiro Universidade Federal Fluminense (UFF), Niterói, Brazil stella@ufrrj.br

ABSTRACT

In contemporary times, the efficient use of resources has become one of the biggest challenges for organizations. In the energy sector, proposals to increase operational efficiency with smart grid projects and investments in renewable energy are the main pillars of investments. In addition to technical losses and losses due to energy theft, there are administrative losses or losses in the process, which are responsible for 10% of waste. In this scenario where the search for sustainability and social responsibility, ESG (Environmental, Social and Governance) practices align with the BPM – Business Process Management methodology, to make the entire process and the investments themselves more efficient. Although it contributes to improving efficiency and return rates, process management presents organizational resistance, due to excessive functional thinking, a culture of resistance, lack of governance, lack of internal knowledge about people and the organization itself. To implement the BPM management model, the sponsor must first know the organization's real maturity level. This study was based on the application of the test to know the level of maturity, using the BPM-BES tool - Business Process Management Model in the Brazilian Electricity Sector, a tool developed for the Brazilian electricity sector, where it was applied in one of the largest electricity distributors. energy in Brazil, with approximately 4.5 million customers. In this research, testing tools were built, where the methodology was applied to create a questionnaire based on bibliographical research based on the dimensions of BPM-BES knowledge. A pre-test group was used to validate the questions created and adapt the terminologies and culture of the sector, resulting in the development of a data collection tool applied in strategic sectors, such as: operational, commercial and service, presenting the results found and proving the hypotheses through validation of the results.

Keywords: administrative loss, BPM-BES, Energy loss, Sustainability, Efficiency operations

ESG CULTURE AND MENTAL HEALTH IN ORGANIZATIONS: A LITERATURE REVIEW

Djynnana de Azevedo Avena

Petrobras Petróleo, Brazil djynnana@petrobras.com.br

Stella Regina Reis da Costa

GOVCOPP, University of Aveiro Universidade Federal Fluminense, Brazil stella@ufrrj.br

David Nunes Resende

GOVCOPP, ESTGA, Universidade of Aveiro, Portugal david@ua.pt

ABSTRACT

The growing interest in ESG culture has led companies to focus on several areas, particularly the mental health of their employees. An organizational culture based on ESG practices not only demonstrates a commitment to sustainability, but also influences the work environment and psychosocial conditions of employees. The aim here is to explore the relationship between ESG culture and mental health in organizations, and to highlight the importance of this corporate practice. This approach is in line with corporate social responsibility policies, which are inextricably linked to well-being at work and the way it is addressed. To this end, a systematic literature review was carried out using two specific databases: Web of Science and Scopus. The search terms included keywords related to the subject under study, without defining a period. The texts were identified, organized, and categorized, with the discussion focused on analyzing the presentation of the themes of ESG culture and mental health, identifying existing gaps. A detailed synthesis of the texts included in the study was provided, highlighting the importance of a solid ESG culture in promoting mental health in organizations and exploring the intersection of these terms. This analysis highlighted the urgency of expanding knowledge in this specific area, providing potential insights for decision makers and guiding future research.

Keywords: ESG Culture, Organizational Culture, Metal Health, Sustainability

SUPPORT FOR CORPORATE ENTREPRENEURSHIP THROUGH EXTERNAL AGENTS OF CHANGE

Maria Vasilska

University of National and World Economy, Sofia, Bulgaria maria@unwe.bg

Andrian Stoykov

University of National and World Economy, Sofia, Bulgaria andrian.stoykov@unwe.bg

ABSTRACT

The paper highlights the importance of corporate entrepreneurship to the competitive and innovative development of large enterprises in the dynamic environment nowadays. It reveals the main preconditions for establishing in-company climate stimulating intrapreneurial initiatives: suitable strategy, structure, organizational culture, and HR policy. The paper focuses on the "agents of change" who could make things happen. The study is based on a survey of the activities of the Bulgarian State Railways company, investigating its main external stakeholders as well. These stakeholders are considered as potential change agents that could support the perspective development of the company through corporate entrepreneurship. The analyses, recommendations and conclusions made in the present research could be applied in other similar business structures.

Keywords: Agents of Change, Bulgarian State Railways, Corporate Entrepreneurship, State-Owned Enterprises

EU ENERGY EFFICIENCY POLICY FOR SMES WITH THE EXAMPLE OF CROATIA

Ivana Rogulj

Institute for European Energy and Climate Policy University of Rijeka, Faculty of Economics and Business, Croatia ivana@ieecp.org

Ljerka Cerovic

University of Rijeka, Faculty of Economics and Business, Croatia ljerka.cerovic@efri.hr

ABSTRACT

Energy efficiency is one of the most important decarbonisation actions in the European Union and one of the leading aspects of the European Energy Union. The benefits of energy efficiency, beyond energy consumption and greenhouse gas emission reduction, are numerous, especially in commercial sector and SMEs and policies are one of the key drivers of energy efficiency in the EU. This paper presents the overview of energy efficiency policies in the EU, with the focus on SMEs. It also shows the status of energy consumption and efficiency in SMEs, barriers for further implementation and possible solutions. The case study of Croatia is presented. Paper is based on literature review and data collected through the projects author is working on (H2020 DEESME, LIFE CET ENSMOV+, LIFE CET DEESME 2050, LIFE CET Audit2measure, H2020 MICAT).

Keywords: Croatia, energy efficiency, European Union, policy, SMEs

MANAGERS' DECISION-MAKING SUPPORTED BY PROPER DATA ANALYSIS AND MODELLING

Martin Miciak

Faculty of Management Science and Informatics, University of Žilina, Slovakia martin.miciak@fri.uniza.sk

Lucia Pancikova

Faculty of Management Science and Informatics, University of Žilina, Slovakia lucia.pancikova@fri.uniza.sk

Barbora Blahova

Faculty of Management Science and Informatics, University of Žilina, Slovakia blahova13@stud.uniza.sk

ABSTRACT

Supporting their decisions by the available data and their analysis using statistical procedures is nowadays a necessity for the organizations' managers. This applies to commercial businesses as well as to other types of organizations, e.g., those operating in the public administration, education, or sports. For this to be possible, the managers need to know the options even the open-source statistical software offers. Plus, these need to be combined with the knowledge of at least the most widely applicable statistical procedures, so that the analysis performed is sound, achieving correct results. The aim of this article is to provide the managers of organizations with the information from both areas. The statistical procedures are presented in Gretl, which is an open-source statistical software with a user-friendly interface. This is important because this way the software does not increase the organization's costs, staying available for any organization, regardless of its budget. The fact that the statistical procedures are explained on the example with the quality of coffee is beneficial because this variable is easy to understand. Coffee is also a pleasant topic for many people, which supports the learning experience intended. Based on the data selected and the variables defined, the individual steps of the statistical analysis are presented and explained. This includes the method of linear regression, creation of a statistical model, as well as its statistical and economic verification. Understanding these steps, the organizations' managers will be able to set their own variables that are important for organizations' success. The article presents the recommendations for all the main phases so that the managers can come up with viable analytical solutions. Thus, they can support their future decisions by appropriate data models. Keywords: data analysis, decision-making, knowledge, modelling

TECHNOLOGY TRANSFER, TRADE AND FOREIGN DIRECT INVESTMENT IN ALGERIA: AN EMPIRICAL STUDY

Souman Mohand Ouidir

Department of Economic Sciences, University of Bejaia, Algeria idir.souman@univ-bejaia.dz

Humberto Nuno Rito Ribeiro

GOVCOPP; ESTGA, University of Aveiro, OSEAN, Portugal hnr@ua.pt

Benahmed Kafia

Department of Economic Sciences, University of Bejaia, Algeria kafia.benahmed@univ-bejaia.dz

ABSTRACT

Technology transfer (TT) via FDI (Foreign Direct Investment) is considered to be a catch-up and economic growth process for imitator countries (the South), in the same way as international trade. However, the process is not as simple and does not occur automatically (exogenously). According to a theoretical support submitted for analysis, a problem of endogeneity has been detected at the level of technology transfer from MNCs to domestic firms. This work proposes to analyse the dynamics of Technology Transfer (TT) through FDI in the case of the Algerian economy for the period (1970 and 2012). The methodology adopted consists firstly of using the growth accounting technique to identify the technological level or Total Factor Productivity (TFP). Empirical analyses were then carried out using the VAR and VECM models. The results show that FDI contributes negatively and significantly to TT, while the long-run dynamics of TT are explained by economic openness. The introduction of interactive terms shows that human capital does not contribute to TT in the case of FDI, but its impact is significantly positive in the case of openness. To take advantage of technological spillovers from Multinational Firms (MNFs), Algeria must improve its absorption capacity and the environment in which MNFs and domestic firms interact.

Keywords: Technology transfer, Foreign Direct Investment, Multinational Firms, Domestic Firms, Total Factor Productivity, Absorption Capacity, International Trade

YOUTH IS AN ASSET FOR THE WORLD OF ENTREPRENEURSHIP IN MOROCCO

Alaiadi Yassine

National school of trade and management, University of Abdelmalik Essaâdi, Morocco yassine.alaiadi@gmail.com

Nassimi Abdelhakim

University professor, National school of trade and management, University of Abdelmalik Essaâdi, Morocco h_nassimi@yahoo.fr

ABSTRACT

Entrepreneurship in Morocco is at the heart of recommendations for a new development model for equal opportunities, and although very small businesses constitute an essential number of the Moroccan entrepreneurial fabric. The entrepreneurship appears as one of the most promising channels for the optimal integration of young people in the development process, but here, I will also say, that the entrepreneur cannot solve everything, the economy creates many more jobs in general. Entrepreneurship as a promoter is an idea that will help young people to develop their potential and contribute to the development of their country.

Keywords: Entrepreneurship, economy, development model, business, Moroccan entrepreneurial fabric, development process

INTERNATIONAL STRATEGIES OF COMPANIES OPERATING IN BULGARIA

Yordanka Ivanova

University of National and World Economy (UNWE), Sofia, Bulgaria ivanova@unwe.bg; yordanka_ivanova@outlook.com

ABSTRACT

Globalization continuously reshapes the business environment with context-related challenges and opportunities for internationally oriented companies. This paper sheds light on the international activities of companies in a Southeast European market. It investigates strategies employed by businesses operating in the dynamic business landscape of Bulgaria - the strategic choices made for target markets and internationalization modes. This research contributes to extant knowledge of firm internationalization by offering insights into companies' strategic decision-making in the Bulgarian context. Drawing on empirical data and practical illustrations, the study analyzes different international strategies, highlighting their development. The findings aim to inform and assist business leaders, academics, and practitioners in better understanding and crafting strategies in a dynamic context by providing a foundation for future research and facilitating the elaboration of efficient strategies for achieving sustainable success in the evolving competitive landscape.

Keywords: International strategies, Internationalization, International Entrepreneurship, International modes, Practical examples, Globalization

INSTITUTIONAL DETERMINANTS OF DISCRETIONARY TRANSACTION COSTS OF BUREAUCRATIC PROCEDURES AND MEASURES FOR THEIR REDUCTION

Fedir Abramov

Department of General Economic Theory, National Technical University "Kharkiv Polytechnic Institute", Kharkiv, Ukraine abramov@khpi.edu.ua

Vitaliy Serzhanov

Department of Finance and Banking, Faculty of economics, Uzhhorod national university, Uzhhorod, Ukraine vitaliy.serzhanov@uzhnu.edu.ua

Volodymyr Andryshyn

Department of Economics, Entrepreneurship and trade, Faculty of Economics, Uzhgorod National University, Uzhhorod, Ukraine volodymyr.andryshyn@uzhnu.edu.ua

Liudmyla Sakharnatska

Department of Economics, Entrepreneurship and trade, Faculty of Economics, Uzhgorod National University, Uzhhorod, Ukraine liudmyla.sakharnatska@uzhnu.edu.ua

ABSTRACT

The purpose of this article is to determine the institutional factors that increase the level of discretionary transaction costs of bureaucratic procedures and find measures to limit them. It is shown that the main factors of the transactional inefficiency of formal rules are: a large number of bureaucratic procedures provided for by the relevant formal rules; inconsistency and contradiction of individual provisions of these formal rules, or these rules with other formal rules; the presence of gaps, i.e. individual issues that remain unsettled by these formal rules. It is also found that transaction costs of bureaucratic procedures can be represented as a combination of operational transaction costs of bureaucratic procedures and discretionary transaction costs of bureaucratic procedures. At the same time, the reason for the operational transaction costs of bureaucratic procedures is a large number of redundant bureaucratic procedures provided for by formal rules. While the discretionary transaction costs of bureaucratic procedures arise from inconsistencies and gaps in the relevant formal rules. It is proven that the choice of measures to reduce the level of total transaction costs of bureaucratic procedures should be determined by the ratio of operational and discretionary transaction costs of bureaucratic procedures. In case of dominance of operational transaction costs of bureaucratic procedures, the main efforts should be concentrated on improving technical or organizational aspects of working with clients. Instead, in the case of the dominance of discretionary transaction costs of bureaucratic procedures, the main efforts should be aimed at reducing the discretionary powers of officials, by eliminating inconsistencies and gaps in formal rules. It is also shown that in the case of formal rules with a high level of discretionary transaction costs of bureaucratic procedures, an additional condition for the expediency of their reform can be highlighted: the fundamental possibility of preserving the functionality of formal rules in the absence of the official's ability to make decisions at his own discretion. Keywords: transaction costs, bureaucratic procedures, formal rules, institutional framework, efficiency

DIGITAL PUBLIC LAW AND FUNDAMENTAL RIGHTS: RETHINKING CONSTITUTIONAL LAW IN THE ERA OF AI AND DIGITAL TRANSFORMATION

Kaoutar Rarhoui

Mohammed V University in Rabat Morocco Faculty of Law Economics and Social Sciences Salé, Morocco rarhouium5@gmail.com

ABSTRACT

The digital revolution is profoundly transforming the processes of production of law, influencing the theoretical and legal frameworks of standards. Digital processes are redefining constitutional debates and could become essential in the adoption of constitutional texts. Digital law, emerging from private law, poses challenges in public law, particularly in the protection of personal data and digital sovereignty in the face of transnational actors. Global regulation is necessary to reconcile technological innovation with the preservation of fundamental rights. The digital revolution imposes unprecedented challenges on constitutional law, requiring deep reflection on how we conceptualize and apply legal principles. This article explores the need for an overhaul of constitutional law to respond to the changing dynamics of digital technology in our societies, highlighting key aspects related to data protection, individual rights and fundamental rights or national sovereignty.

Keywords: Artificial Intelligence, Public digital law, Digital law, Fundamental freedom law, Constitutional law

THE ROLE OF GOVERNANCE QUALITY ON ECONOMIC GROWTH AND CITIZENS' WELL-BEING, A COMPARATIVE ANALYSIS FOR THE BALKAN COUNTRIES

Ilir Tomorri

Faculty of Economy and Agribusiness, Agricultural University of Tirana, Albania Address of the institution: St. Pajsi Vodica, Kodër Kamëz, Tirana, Albania itomorri@ubt.edu.al

Remzi Keco

Faculty of Economy and Agribusiness, Agricultural University of Tirana, Albania rkeco@ubt.edu.al

ABSTRACT

The quality of governance is of particular importance, especially in developing countries, because it significantly affects economic growth and the well-being of citizens. The Balkan countries have experienced a long and difficult process of transformation from a centralized economy to a market economy. These countries have undertaken and implemented substantial economic, political and institutional reforms in the direction of good governance. These reforms have aimed at increasing the effectiveness of the government, the performance of the public administration, and the best functioning of the public institutions. The quality of government and its impact on economic growth has become more important in recent years, especially in these transition countries that need to reform their institutions to meet the conditions for EU membership. Governance is considered a very important component of economic growth and the well-being of the citizens of a country. Several studies have analyzed the relationship between good governance and economic growth, and show a positive relationship between the quality of governance, economic growth and the well-being of citizens. The quality of governance promotes transparency, accountability, efficiency and the rule of law at all levels of public institutions. It is an important instrument for sustainable economic development, ensuring a fair and efficient management of human, capital and financial resources in the country. The purpose of this study is to examine the role and relationship between the quality of government, economic growth and citizens' well-being in the Balkan countries. In this context, the six World Governance Indicators (WGIs) have been examined, respectively: Voice and Accountability (VA), Political Stability and Absence of Violence (PSAV), Government Effectiveness (GE), Regulatory Quality (RQ), Rule of Law (RL), and Control of Corruption (CC), during the period 2000 - 2022. The findings and results show that the quality of governance has a positive impact on economic growth and the well-being of the citizens of a country.

Keywords: Governance quality, economic growth, well-being, relationship, impact, effectiveness

GENERATION Z – DIGITAL EDUCATION AND SOCIAL MEDIA

Venelin Terziev

Black Sea Institute, Bourgas, Bulgaria vkterziev@gmail.com

Silva Vasileva

Yordan Yovkov High School, Rousse, Bulgaria, silvastvasileva@gmail.com

ABSTRACT

This creates the conditions for the development of research in this direction, which will define and define these processes as essential and defining for a particular generation. All of this occurs with certain contingencies and assumptions but ultimately defines them as such. The cyclical nature of the processes taking place over a certain interval of historical time and the changes that are occurring leads many researchers to try to analyse the changes taking place and to explain them through their theoretical developments. The present study attempts to summarize information on the explanation of the term "Generation Z" by describing its characteristics. A brief retrospective analysis and study of the new habits formed in this generation was made.

Keywords: Generation Z, Digital Education, Social Media, Social Development

CLIMATIC CAPITAL ASSET PRICING MODEL: A THEORETICAL PROPOSITION

Rao Ullas

Edinburgh Business School, Heriot-Watt University Dubai, Dubai Knowledge Park, P. O. Box 38103, Dubai, UAE u.rao@hw.ac.uk

Mathur Sunita

Edinburgh Business School, Heriot-Watt University Dubai, Dubai Knowledge Park, P. O. Box 38103, Dubai, UAE Sunita.Mathur@hw.ac.uk

ABSTRACT

Capital Asset Pricing Model (CAPM) has been recognized as the cornerstone of the finance literature with an entire lineage of asset pricing model (APM) deriving genesis from the former. Interestingly, CAPM – in the absence of few discernible alternatives – remains equally popular amongst practitioners in the areas of financial modelling, valuation, and risk-appraisal. As debates surrounding climate action and sustainability have gained traction, models mimicking conventional CAPM to suit the latter are garnering attention from academics, businesses, and policymakers. Sustainability CAPM or S-CAPM is one of the significant models entering the lexicon of APM recently. Even then, the literature is relatively sparse in respect of modelling required return in respect of firms susceptible to climate action. An appreciation to gauge the climate risk sensitivity of such firms through an appropriate APM would significantly ameliorate risks confronting investors, owners, and the management. In this paper, we present a climatic CAPM to capture both market-wide and firm-wide risks with particular attention accorded to climate risks.

Keywords: Capital Asset Pricing Model (CAPM), Climate risks, Energy corporations, Sustainability, Econometric modelling

THE ESSENTIAL ABOUT JOÃO BAPTISTA BONAVIE (1705-1780), AUTHOR OF THE FIRST PORTUGUESE ACCOUNTING BOOK

Miguel Goncalves

Polytechnic University of Coimbra, Portugal mgoncalves@iscac.pt

ABSTRACT

In 1758, the first book on accounting in Portuguese was published in Lisbon, which was simultaneously the first book on double-entry bookeeping to be printed in Portugal and in the Portuguese language. Authored by João Baptista Bonavie, the work is entitled 'Exact Merchant in his Books of Accounts [...] According to the Principles of Double-Entry Bookkeeping' (simplified title). With subsequent editions in 1771 and 1779, the 'Exact Merchant' corresponds to a divulgation accounting book that represents a milestone in the history of Portuguese accounting. The National Library of Portugal has the work and has it electronically available to the public without any formalities (the 1758 edition). However, information about Bonavie is extremely scarce, and even his nationality, occupation and life span are unknown.

In these terms, this communication expands the knowledge abound Bonavie. With the aim of adding knowledge to the literature, it fills in several gaps about the first author of an accounting book in Portugal. Using primary, national and international archival sources, the communication presents unpublished data and new knowledge about João Baptista Bonavie, the author of the first book printed in Portuguese on accounting in Portugal. **Keywords:** Portugal, Accounting, Accounting History, Accounting Books, Bonavie

















